

**ENERGY CO-OP
OF VERMONT**



**Annual
Report
2025**



AGENDA

01 WELCOME

02 BOARD UPDATE

03 BOARD ELECTION RESULTS

04 FISCAL YEAR 2025
FINANCIAL UPDATES

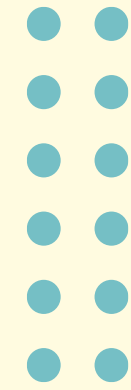
05 MEMBER/CUSTOMER
QUESTIONS & DISCUSSION

06 ADJOURNMENT



KELLY LUCCI

BOARD CHAIR



**THANK YOU
GRAHAM &
GILLIAN!**



ELECTION RESULTS



Andrew Jope



Jennifer Archambault

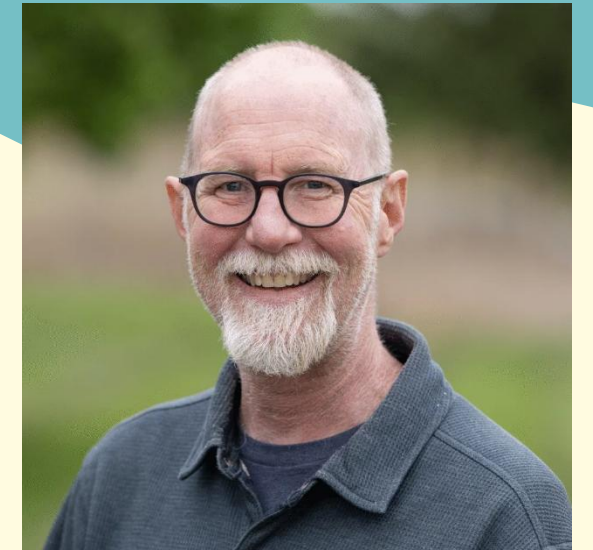
ECVT BOARD OF DIRECTORS



Jennifer Archambault



Leslie Parker



Andrew Jope



Chris Flannery



Kelly Lucci



Jon Marcin



Jessica Lasher



Zach Tomanelli



Eric Hoffman

General Manager's Report

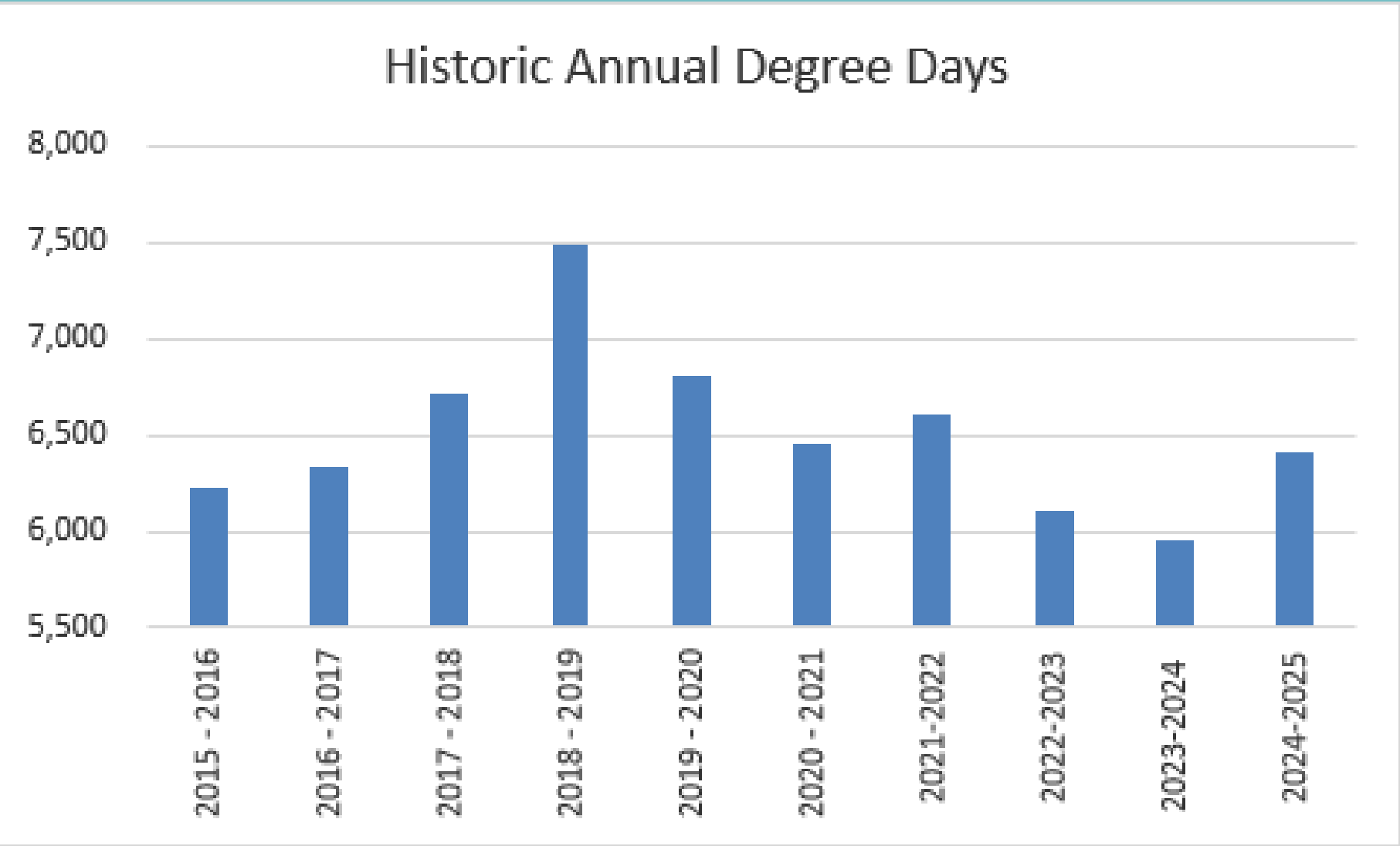
2025 Review

July 1st 2024 to June 30th 2025



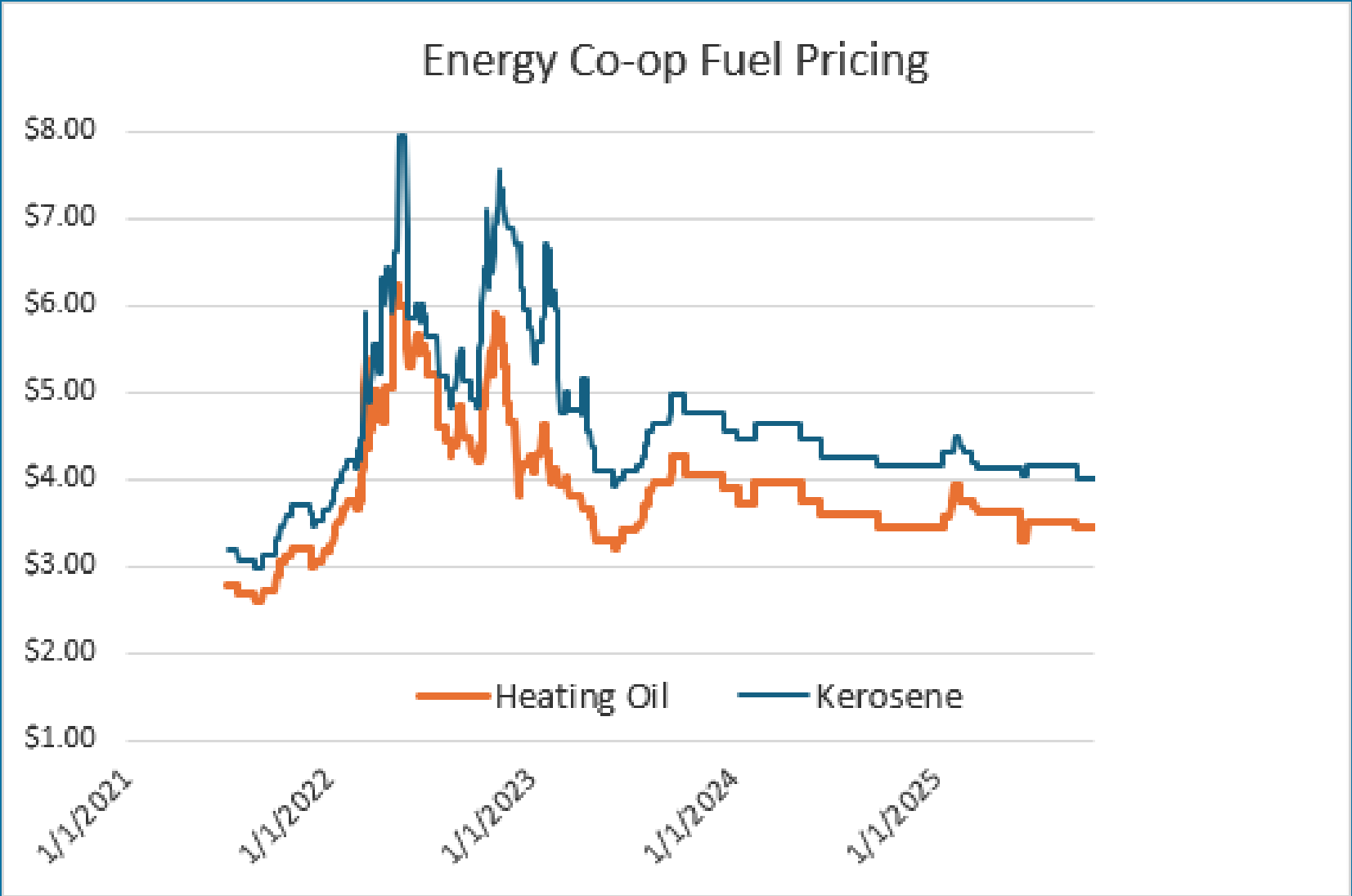
Average Winter Temps

Historic Annual Degree Days



Heating Fuel Pricing

Energy Co-op Fuel Pricing



CUSTOMER SERVICE & SYSTEMS UPGRADES

Deliveries:

- 6,744 Fuel Deliveries
- 900,000 Gallons
- 560 Tons of Wood Pellets

Service Calls:

- 1,022 Service Calls
- 522 Tune Ups
- 177 Heat Pump Tune Ups

Installations:

- 266 Installations include:
 - New heating systems
 - Heat Pumps (HP)
 - HP Water Heater

Energy Upgrades:

- 76 Energy Audits
- 51 Energy Upgrades

Pre-Buy Fuel:

- 247 Members
- Saved on Average \$0.42/Gallon
- \$65,000 Saved

Member Savings:

- Automatic Member Savings for \$0.13/Gallon
- \$135,000 Member Savings

INVESTMENTS IN FY2025

Workforce:

- Offer Competitive compensation & benefit package
- Supported a balanced home/work life.

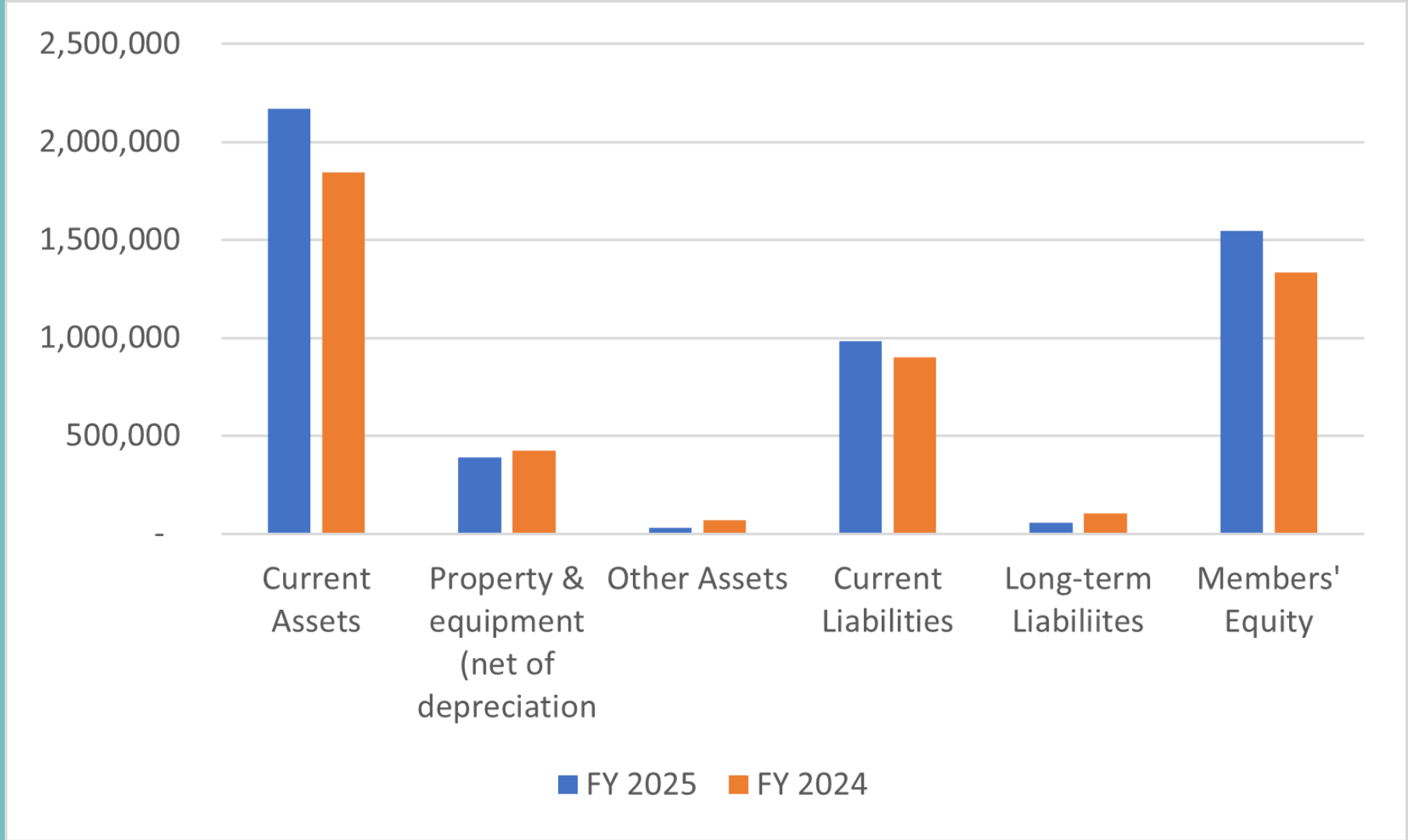
Marketing:

- Expanded efforts in brand recognition to distinguish the Co-op.
- Partnered with Efficiency Vermont's Efficiency Excellence Network for video campaign.

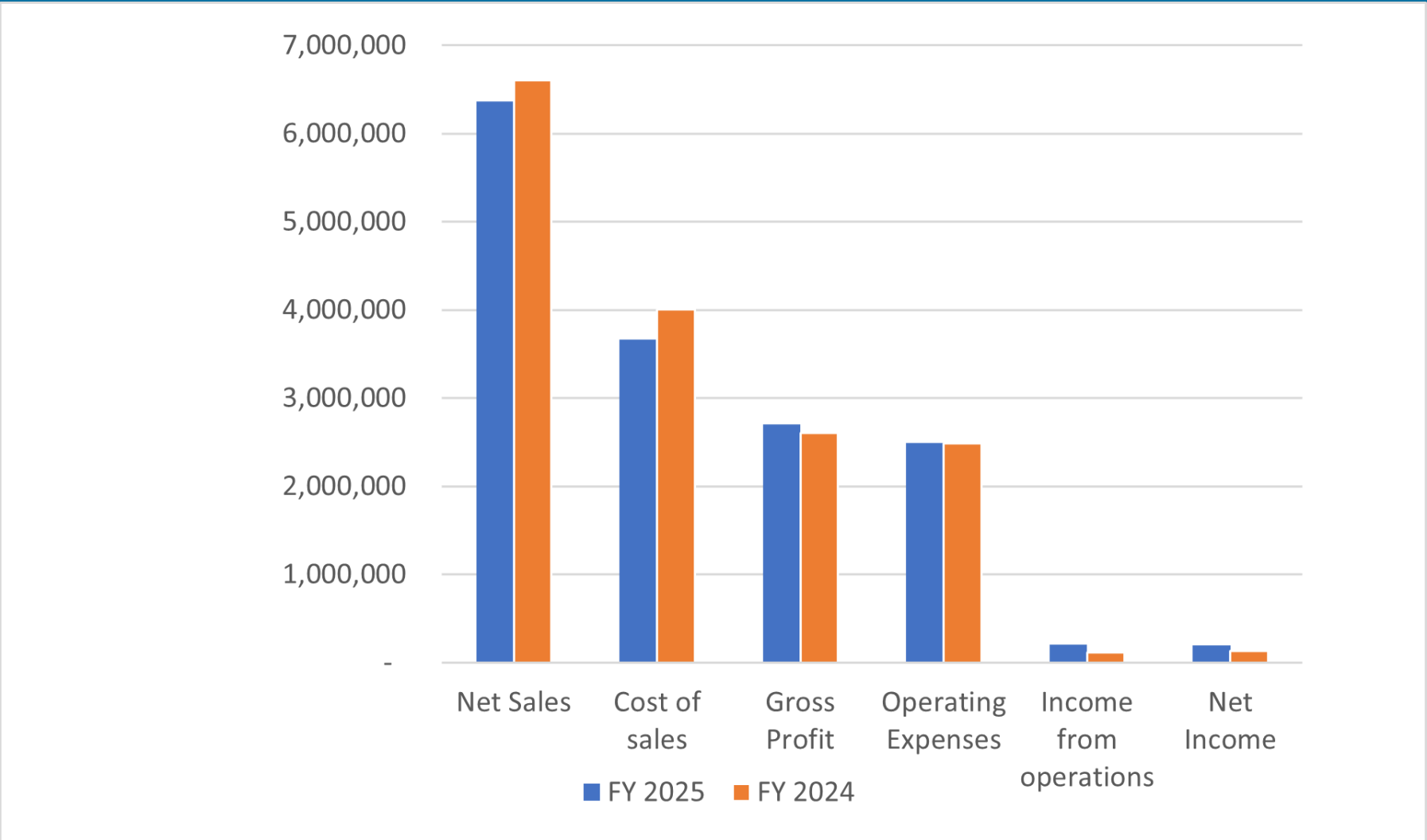
Capital Investments:

- New Service Vehicle
- Technology Upgrades
- Transition to new website platform

BALANCE SHEET



INCOME STATEMENT



LOOKING AHEAD: FY26

Energy Co-op Goals

- Ensure Fiscal Health
- Continued marketing to focus on brand awareness through new strategies & local resources
- Retain & Attract Talent with a comprehensive benefit package for a thriving workforce
- Monitor Legislative changes and evaluate impacts to Co-op
- Continue to communicate information impacting our members as needed





**ENERGY CO-OP
OF VERMONT**
Use less. Save more.

Meet Our Team | Contact Us | **Our Blog** | Testimonials | Success Stories | Careers | Service Area | 802-860-4090

JOIN THE CO-OP

MY ACCOUNT/PAY BILL

Co-op Membership ▾ Heating Fuel & Pellets ▾ New Equipment Installation ▾ Heating System Tune Up & Repair ▾ Energy Efficiency ▾ Rebates & Financing ▾

KEEP UP TO DATE WITH THE CO-OP



Visit <https://www.ecvt.net/our-blog/> to learn more!

LEAVE US A GOOGLE REVIEW!



**LET'S
GO OVER
SOME
FAQs**

Thank You For Joining!

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