

**ENERGY CO-OP
OF VERMONT**



Annual Report

2026



AGENDA

01 WELCOME

02 BOARD UPDATE

03 BOARD ELECTION RESULTS

04 FISCAL YEAR 2026
FINANCIAL UPDATES

05 MEMBER/CUSTOMER
QUESTIONS & DISCUSSION

06 ADJOURNMENT

**Pictured:
Remi, our
office
mascot!**



**THANK YOU
KELLY &
JESSICA!**



ELECTION RESULTS



Sam Buckley



Robyn King



Zach Tomanelli

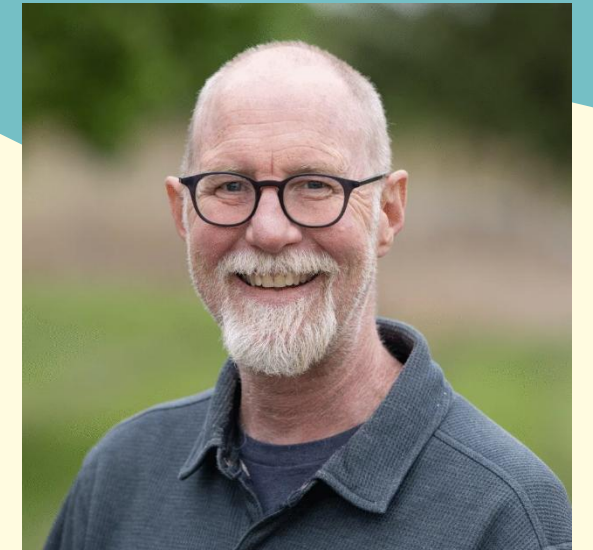
ECVT BOARD OF DIRECTORS



Jennifer Archambault



Leslie Parker



Andrew Jope



Chris Flannery



Sam Buckley



Jon Marcin



Robyn King



Zach Tomanelli



Eric Hoffman

General Manager's Report

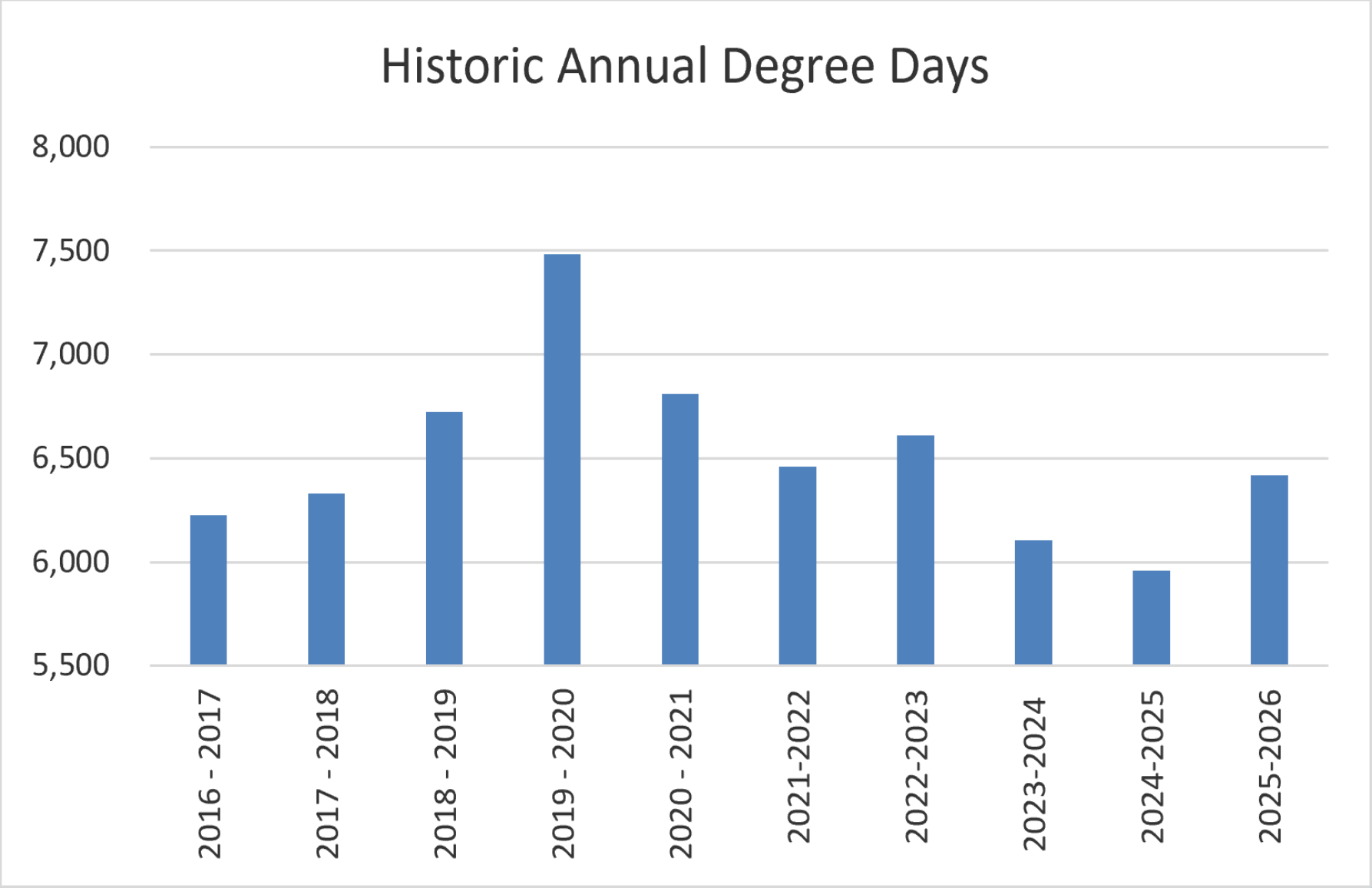
2026 Review

July 1st 2025 to June 30th 2026



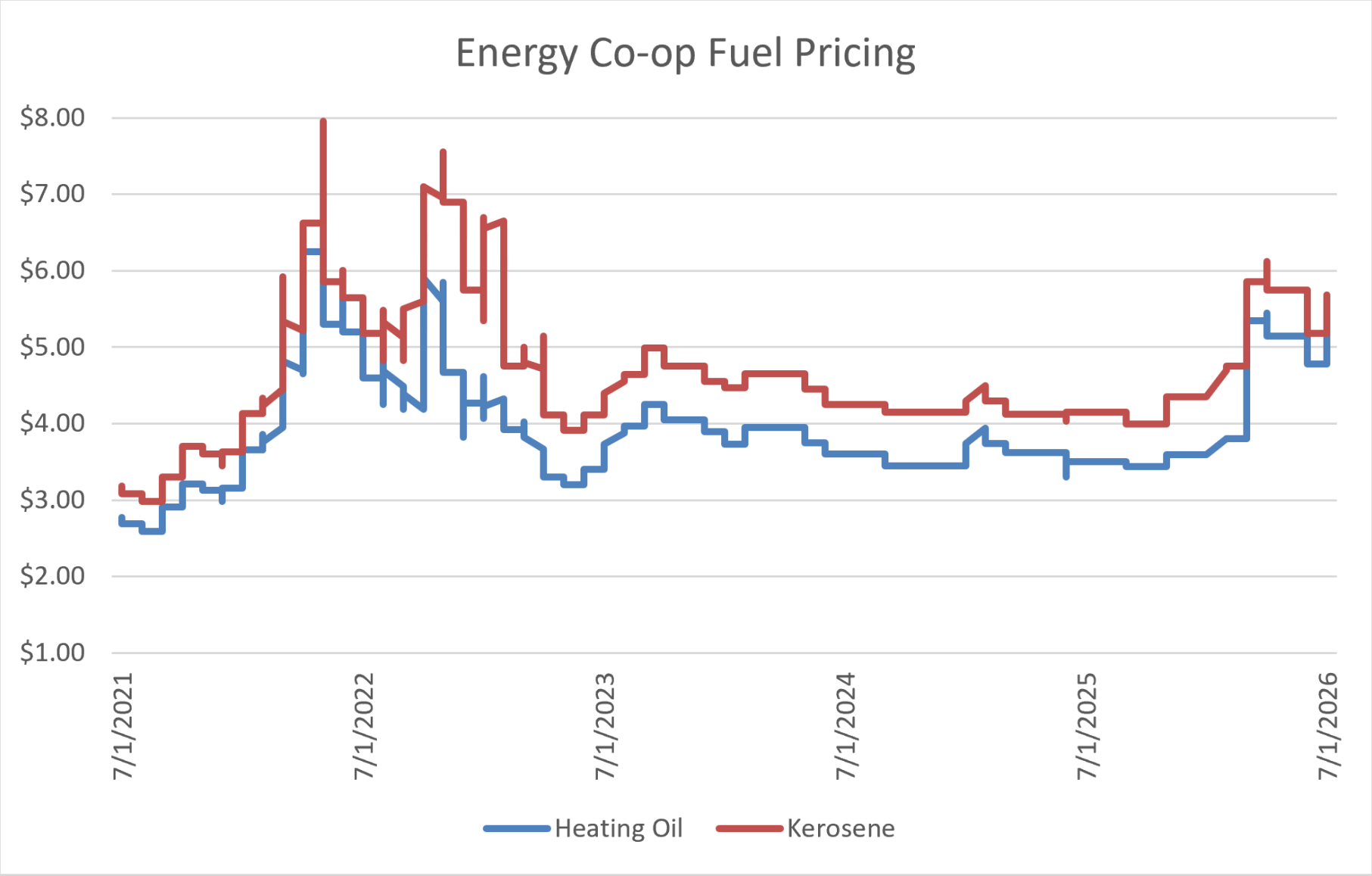
Average Winter Temps

Historic Annual Degree Days



Heating Fuel Pricing

Energy Co-op Fuel Pricing



CUSTOMER SERVICE & SYSTEMS UPGRADES

Deliveries:

- 7,183 Fuel Deliveries
- 950,975 Gallons
- 825 Tons of Wood Pellets

Service Calls:

- 891 Service Calls
- 522 Tune Ups
- 177 Heat Pump Tune Ups

Installations:

- 174 Installations include:
 - New heating systems
 - Heat Pumps (HP)
 - HP Water Heater

Energy Upgrades:

- 67 Energy Audits
- 54 Energy Upgrades

Pre-Buy Fuel:

- 202 Members
- Saved on Average \$0.70/Gallon
- \$88,000 Saved

Member Savings:

- \$123,600 Automatic Member Savings for \$0.13/Gallon
- \$62,200 Prompt Pay Discount

INVESTMENTS IN FY2026

Workforce:

- Offer Competitive compensation & benefit package, by compensation study
- Supported a balanced home/work life.

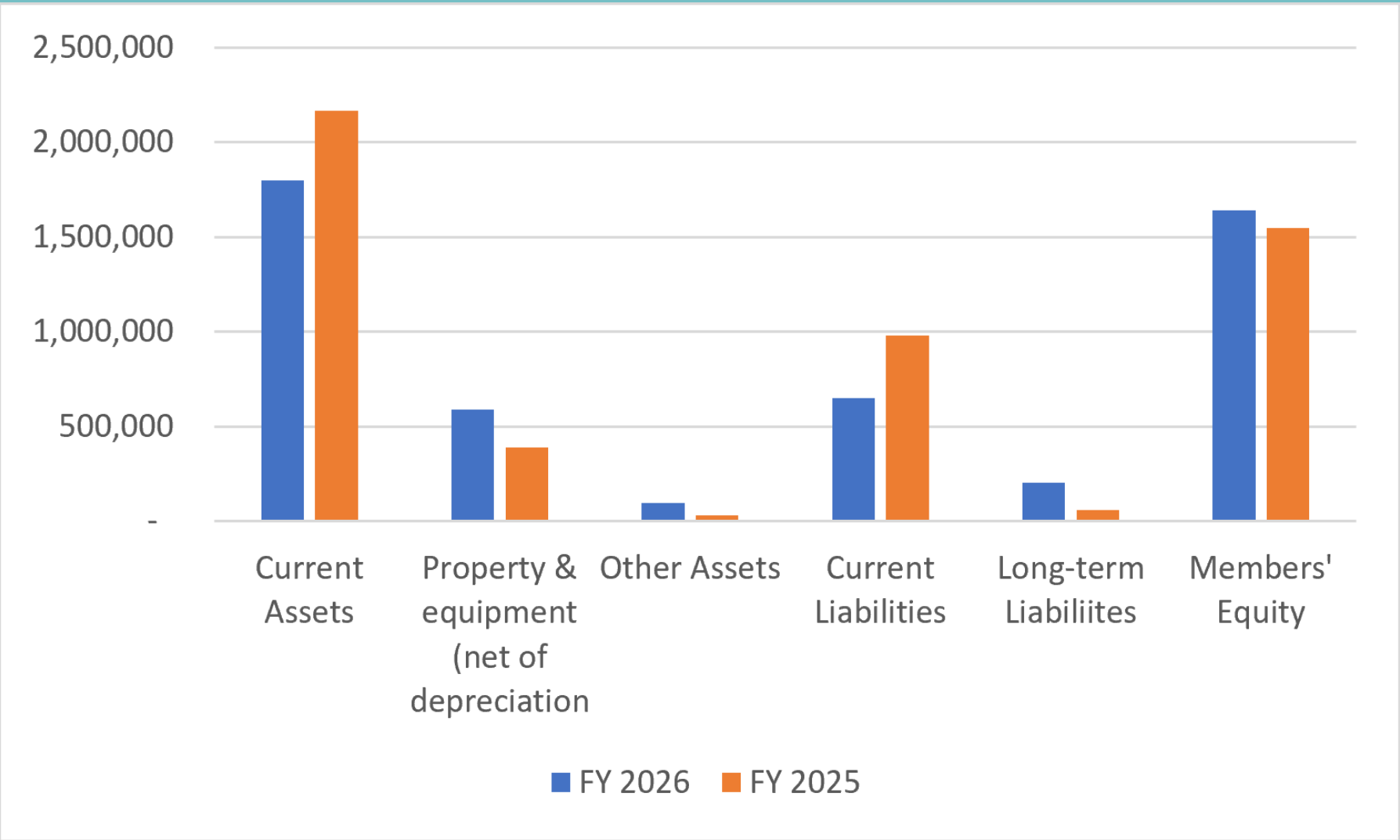
Marketing:

- Expanding Media Opportunities including Button Up Vermont Press Conference with Governor Scott
- New social media & streaming platform ads.
- Local brand recognition through sponsorships and print advertising (eg Burlington Bus signage)

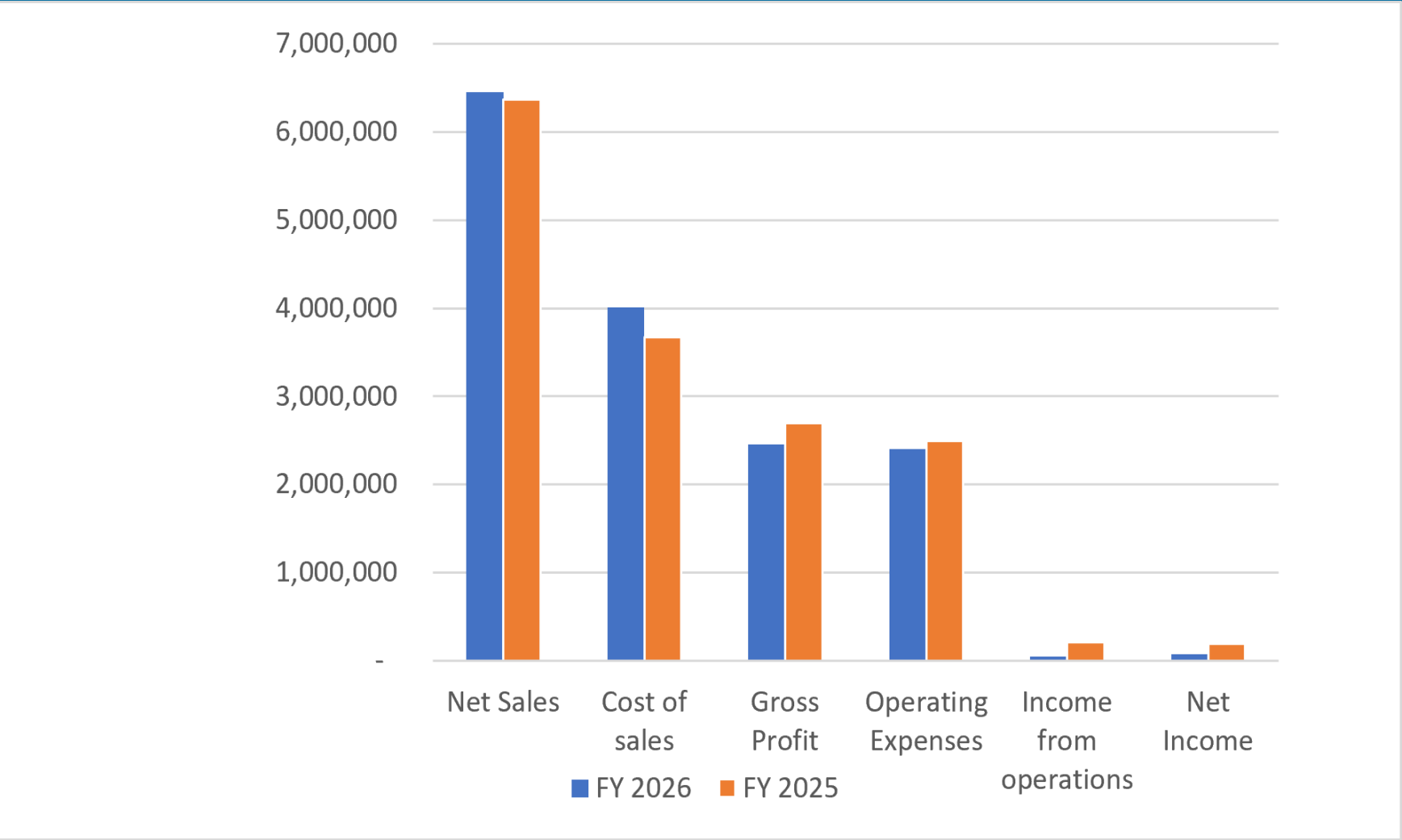
Capital Investments:

- New Vehicles for Service & Weatherization; New Fuel Truck
- Technology Upgrades
- Transition to new website platform

BALANCE SHEET



INCOME STATEMENT



LOOKING AHEAD: FY27

Energy Co-op Goals

- Ensure Fiscal Health
- Continued marketing to focus on brand awareness through new strategies & local resources
- Retain & Attract Talent with a comprehensive benefit package for a thriving workforce
- Monitor Legislative changes and evaluate impacts to Co-op
- Continue to communicate information impacting our members as needed





**ENERGY CO-OP
OF VERMONT**
Use less. Save more.

Meet Our Team | Contact Us | **Our Blog** | Testimonials | Success Stories | Careers | Service Area | 802-860-4090

JOIN THE CO-OP

MY ACCOUNT/PAY BILL

Co-op Membership ▾ Heating Fuel & Pellets ▾ New Equipment Installation ▾ Heating System Tune Up & Repair ▾ Energy Efficiency ▾ Rebates & Financing ▾

KEEP UP TO DATE WITH THE CO-OP

FREQUENTLY ASKED QUESTIONS

DUCTLESS HEAT PUMPS!



**Want to Get
More Heat
from Every
Gallon?**

*Stay
tuned!*

Visit [https://www.ecvt.net/our-
blog/](https://www.ecvt.net/our-blog/) to learn more!

**HAPPY WITH OUR SERVICE?
LEAVE US A GOOGLE REVIEW**



**15+ NEW 5-STAR
REVIEWS IN
2025-2026!**

**LET'S
GO OVER
SOME
FAQs**

**Thank You
For Joining!**

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